Martin Dep.

## In The Matter Of:

AHERF v.
PRICEWATERHOUSECOOPERS, L.L.P

MICHAEL P. MARTIN August 22, 2003

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MARTIN, MICHAEL P.



	Page 466		Page 468
1	syndication of a PNC letter of credit for AGH	1	information that AHERF would send to
2	funds?	2	prospective letter of credit providers to
3	A. No, I don't recall.	3	inform their decision as to whether to provide
4	Q. I believe you testified that this syndication	4	a letter of credit?
5	effort by PNC Bank occurred in the late 1995 or	5	A. We had a bid package, yes.
6	early 1996 time frame?	6	Q. In addition to this bid package, was there any
7	A. I believe so.	7	other package of information that AHERF made it
8	Q. And am I correct that during the first half of	8	a practice to send to potential letter of
9	1996 you were discussing with PNC Bank becoming	9	credit providers after the bid package had been
10	a letter of credit provider for the DVOG bonds?	10	sent out?
11	A. Yes.	11	A. If a bidder came back with a unique request for
12	MR. TORBORG: Counsel, I assume you	12	information, we tried to respond as best as
13	mean the calendar year 1996?	13	possible.
14	MR. KRUSKO: Yes, thank you.	14	Q. So after the bid package went out, AHERF
15	A. Yes, that's probably the time frame.	15	provided information on a case-by-case basis?
16	Q. Okay. Do you recall any discussion in that	16	
17	time frame, again, first half of calendar 1996,	17	Q. Do you recall whether a bid package was sent to
18	with anyone at PNC Bank with respect to how	18	
19	PNC's attempt to syndicate the AGH letter of	19	
20	credit was going to impact, if at all, PNC's	20	· · · · · · · · · · · · · · · · · · ·
21	willingness to enter into a letter of credit	21	Q. Do you recall with respect to the case-by-case
22	with respect to the DVOG bonds?	22	
23	A. I recall that initially PNC made the statement	23	
24	that given their exposure to the Allegheny	24	
25	organization in total, that most likely they	25	AHERF?
	Page 467		Page 469
1	·	1	•
1 2	were not going to bid on the the upcoming	1 2	A. No, I don't. Q. Do you recall more generally any request for
2	were not going to bid on the the upcoming Delaware Valley Obligated Group bonds as a	1	<ul> <li>A. No, I don't.</li> <li>Q. Do you recall more generally any request for information by PNC Bank after PNC Bank had made</li> </ul>
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		2 40		Page 472
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1		your recollection. I don't want to ask you or	1	some outside parties about the investment
2		I'm not going to ask you, rather, detailed	2	policy for the organization, Mr. McConnell
3		questions about each, and I'm putting before	3	directed that we raise the cash position for
4		you Exhibits 693, 694, and 695.	4	the organization.
5			5	And I recall that in conversation
6		(The witness reviewed the documents.)	6	with Mr. McConnell I said so something to
7			7	the effect of so I guess we are also creating
8	Q.	Mr. Martin, do you recognize Exhibits 693, 694,	8	cash and certainly I suppose that if, you know,
9		and 695 as a series of faxes dated April 21st,	9	the right authority is gained, there is I guess
10		1998?	10	cash, if the Mellon situation gets out of hand,
11	A.	Yes.	11	if that comes to sort of a worst case
12	Q.	And is it your recollection that Exhibit 693	12	conclusion, and Mr. McConnell had I believe
13	•	was prepared by Ms. Gilbert for Mr. McConnell?	13	made a general positive response to that sort
14	A.	·	14	of comment.
15	Q.	And I believe you testified earlier you made	15	So we had prepared some information,
16	•	handwritten changes to this Exhibit 693 and the	16	and in my conversations with Susan Gilbert, I
17		handwritten changes are contained in Exhibit	17	believe that I discussed the fact that that
18		694?	18	this liquidation and raising of cash I guess
19	A.		19	served some purposes of reducing exposure, but
20	Q.		20	also it created I guess the potential if
21	٧.	that.	21	everything fell in line that worst case there
22		Is it the case that Exhibit 695	22	would be some cash for a Mellon line as well.
23		contains typewritten corrections which you had	23	So in a very straightforward manner,
24		previously made yourself?	24	that's what went out on the original copy of
25	A.	•	25	the fax to Mr. McConnell. Mr. McConnell came
<u> </u>				D 473
		Page 471		Page 473
1	Q.	Did you retype Exhibit 694?	1	back and said, look, we are only talking about
2		Did I retype it personally?	2	this in terms of reducing equity exposure. I
3	Q.	Yes, or did anyone at your direction I should	3	made the change, the memo was corrected and
4		ask you.	4	retransmitted I believe back to Mr. McConnell.
5		MR. TORBORG: Object to form.	5	Q. Just so your testimony is clear, I believe you
6		I don't recall typing it myself. I'm assuming	6	are recollecting two conversations with
7		it would have been done by the administrative	7	Mr. McConnell, one which occurred April 21st,
8		assistant.	8	1998, and another which occurred sometime prior
9		Do you recall any conversation with	9	to that day?  A. Yes. I was trying to put the memo into
10		Mr. McConnell in this time frame, April 21st,	11	context.
11		1998, with respect to any of these three	12	Q. Do you recall when that conversation prior to
12 13		exhibits, Exhibit 693, Exhibit 694, or Exhibit 695?	13	April 21st, 1998, occurred?
13		995? Yes.	14	A. Just that it was prior.
15	Q.	And what conversation are you recalling?	15	Q. Do you recall whether it occurred in April
16		Well, I recall that in general in regards to	16	1998?
17	11.	the situation, which was to raise cash, the	17	A. No.
18		purpose for raising cash was very confused.	18	Q. Do you recall whether it occurred in March
		This was a period in which there were demands	19	1998?
		for cash on the organization, and there had	20	A. There were probably quite a few conversations
19			21	on these issues, and they would have been
19 20		also been a number of conversations about the	41	
19 20 21		also been a number of conversations about the overall equity investment position of the	22	occurring prior to April 21st at various points
19 20				in time.
19 20 21 22		overall equity investment position of the	22 23 24	in time. Q. It's your recollection though that you
19 20 21 22 23		overall equity investment position of the organization from an investment policy	22 23	in time.
19 20 21 22 23 24		overall equity investment position of the organization from an investment policy perspective as well.	22 23 24	in time. Q. It's your recollection though that you

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9 10 11 12 13 14 15 16 4 17 (18	effort with respect to AHERF's investments in equity, that that effort would result in cash which could be used to repay the Mellon line of credit?  I made some comments to that effect. And what, if anything, do you recall of his response?  I think his response or responses were along the lines of, yeah, I mean yes, that's certainly the case, and we want to be ready, and this certainly is a source of funds.  Do you recall the process by which an amount was selected in terms of the equities that AHERF was going to sell pursuant to this divesting efforts?  No, I don't. Did you at the time have a personal view as to the scope of the divesting effort that should	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	conference call, rather, with Mr. McConnell, Mr. Barnes, and other board members?  A. I don't believe I follow the question.  Q. I'm sorry, I'm just trying to place this in time.  A. Sure.  Q. That conference call that you are recalling  A. Yes.  Q Mr. McConnell, Mr. Barnes, other board members, do you recall roughly when that occurred?  A. It would have been somewhere in the April of 1998 time frame.  Q. Is it your recollection that your conversation with Mr. McConnell, at which point in time you suggested or mentioned using the money that resulted from the divesting effort as a source of funds to repay the Mellon line of credit, occurred after this conference call between
19 20 21 22 23 24 25	take place?  A. I recall that from an investment policy perspective, I wasn't favorably disposed towards reducing equity exposure, particularly in a wholesale nature, and I think that I recall this transaction pretty much eliminated the equity exposure for certain parts of the	19 20 21 22 23 24 25	you, Mr. McConnell, and various board members?  A. I think I can recall making a comment to the effect that by reducing our equity exposure, certainly one of the byproducts was that at least we had liquidity in the organization so that if there were ever some sort of payoff of
12 13 14 15 16 A 17 C 18 19 20 A	organization.  Heretofore, in terms of reducing any kind of exposure, we did so on a pro rata basis, taking slices at a time, and this certainly changed the investment portfolio very dramatically for the organization.  So from that perspective it didn't make a whole lot of sense to me. In terms of providing some sort of available liquidity, it certainly did that very easily.  I believe you testified that at some point prior to April 21st, 1998, you participated in a conference call with Mr. McConnell, Mr. Barnes, and other board members; is that correct?  Yes.  And during this conference call, AHERF's exposure to equities was discussed; is that correct?  Yes.  Is it your recollection then that your discussion with Mr. McConnell concerning what	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	<ul> <li>Mellon, there was a a pool of capital which might be available. I think that was my comment.</li> <li>Q. Do you recall making that comment during the conference call between you, Mr. McConnell, Mr. Barnes, and other board members?</li> <li>A. It was after the conference call.</li> <li>Q. Okay. And, again, that comment was just directed at Mr. McConnell during a telephone call?</li> <li>A. Yes.</li> <li>Q. Did you discuss with any board members the possibility of using money that resulted from the divesting effort to repay the Mellon line of credit?</li> <li>A. No. My assumption was that Mr. McConnell and others were dealing with that issue.</li> <li>Q. And your assumption was based on the fact that Mr. McConnell was the person to whom you directly reported?</li> <li>A. That's correct, and I had had several conversations over time with Mr. McConnell</li> </ul>
22 23 24 25	could be done with the money that resulted from this divesting effort, that that conversation occurred after the discussion, or the	23 24 25	about how information was flowing and what kind of information was also flowing to certain parties, either within the organization or

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1 as	ssociated with it, and Mr. McConnell made it	1	Q.	Did you speak with Mr. McConnell upon receiving
	lear that this kind of information was being	2		this letter?
	hared with the board either by himself or	3	A.	Yes.
	other members of the executive staff.	4	Q.	Excuse me, memorandum?
5	MR. KRUSKO: Okay. Would you please	5	A.	Yes.
	nark this as Exhibit 1930.	6	Q.	
7		7	A.	I recall asking him I think first off why this
	Exhibit 1930 marked for identification.)	8		was coming about and why so rapidly, and also
9		9		whether there was the appropriate authority use
10	MR. KRUSKO: For the record I would	10		these moneys for the repayment of Mellon Bank.
11 n	note that Exhibit 1930 is Bates numbered	11	Q.	Did you ask Mr. McConnell during this
12 D	DBR-RJN-00148.	12		conversation or any time thereafter whether he
13		13		had discussed with the board, by that I mean
14	(The witness reviewed the Exhibit.)	14		the board of AHERF the parent corporation,
15		15		using these funds to repay the Mellon line of
	MR. KRUSKO:	16		credit?
17 Q.	Mr. Martin, do you recognize Exhibit 1930 as a	17		MR. TORBORG: Object to form.
18 n	nemorandum dated April 22nd, 1998, from Sherif	18	A.	I recall asking Mr. McConnell whether there was
19 A	Abdelhak to David McConnell?	19		the authority, and I think I had asked that in
	Yes.	20		general terms, and I think somewhere along the
	Do you recognize the handwriting that appears	21		lines the conversation asking what about board
	at the bottom of this exhibit?	22		approval.
	Yes.	23		And I believe that Mr. McConnell
	Whose handwriting is that?	24		responded by saying that authority was being
25 A.	That's the handwriting of Carol Gordon who was	25		worked on, that the appropriate board members,
	Page 479			Page 481
l				•
II the	administrative assistant to Mr. McConnell.	1	i	if not the committees and boards would be dealt
	e administrative assistant to Mr. McConnell.	1 2		if not the committees and boards would be dealt with, and that in so many words I was not to
2 Q. A	and Ms. Gordon has indicated that you were to	1 2 3	,	if not the committees and boards would be dealt with, and that in so many words I was not to worry about the situation.
2 Q. A	and Ms. Gordon has indicated that you were to ceive a copy of this letter; is that correct?	2	Q.	with, and that in so many words I was not to worry about the situation. Do you recall anyone identified by
2 Q. A 3 rec 4 A. Y 5 Q. O	and Ms. Gordon has indicated that you were to ceive a copy of this letter; is that correct?  Yes.  Or, excuse me, memorandum. Do you recall	2 3	Q.	with, and that in so many words I was not to worry about the situation. Do you recall anyone identified by Mr. McConnell either in this conversation as
2 Q. A 3 rec 4 A. Y 5 Q. O	and Ms. Gordon has indicated that you were to ceive a copy of this letter; is that correct?	2 3 4 5 6	Q.	with, and that in so many words I was not to worry about the situation. Do you recall anyone identified by Mr. McConnell either in this conversation as being an appropriate board member?
2 Q. A 3 rec 4 A. Y 5 Q. O 6 rec 7 A. Y	And Ms. Gordon has indicated that you were to ceive a copy of this letter; is that correct?  Yes.  Or, excuse me, memorandum. Do you recall ceiving a copy of this memorandum?  Yes.	2 3 4 5 6 7	Q. I	with, and that in so many words I was not to worry about the situation.  Do you recall anyone identified by  Mr. McConnell either in this conversation as being an appropriate board member?  No.
2 Q. A 3 rec 4 A. Y 5 Q. O 6 rec 7 A. Y 8 Q. D	And Ms. Gordon has indicated that you were to ceive a copy of this letter; is that correct?  Yes.  Or, excuse me, memorandum. Do you recall ceiving a copy of this memorandum?  Yes.  Oo you recall when you received it?	2 3 4 5 6 7 8	Q. I. A. Q.	with, and that in so many words I was not to worry about the situation.  Do you recall anyone identified by Mr. McConnell either in this conversation as being an appropriate board member?  No.  And do you recall more generally whether
2 Q. A 3 rec 4 A. Y 5 Q. O 6 rec 7 A. Y 8 Q. D 9 A. I	And Ms. Gordon has indicated that you were to ceive a copy of this letter; is that correct?  Yes.  Or, excuse me, memorandum. Do you recall ceiving a copy of this memorandum?  Yes.  Oo you recall when you received it?  believe it was sometime after April 22nd. I	2 3 4 5 6 7 8 9	Q. 1 A. Q.	with, and that in so many words I was not to worry about the situation.  Do you recall anyone identified by Mr. McConnell either in this conversation as being an appropriate board member?  No.  And do you recall more generally whether Mr. McConnell mentioned discussing this with
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2 Q. A 3 rec 4 A. Y 5 Q. O 6 rec 7 A. Y 8 Q. D 9 A. I 10 doi 11 ha 12 Q. I 13 Ap	and Ms. Gordon has indicated that you were to believe a copy of this letter; is that correct?  Yes.  Or, excuse me, memorandum. Do you recall believe a copy of this memorandum?  Yes.  Oo you recall when you received it?  believe it was sometime after April 22nd. I so the call receiving it on the 22nd. It may not been a day or so afterwards.  believe you testified earlier that as of pril 21st, 1998, you believed that the funds	2 3 4 5 6 7 8 9 10 11	Q. 1 A. Q. 1 A. Q. 1	with, and that in so many words I was not to worry about the situation.  Do you recall anyone identified by Mr. McConnell either in this conversation as being an appropriate board member?  No.  And do you recall more generally whether Mr. McConnell mentioned discussing this with the finance and audit committee?  No.
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2 Q. A 3 rec 4 A. Y 5 Q. O 6 rec 7 A. Y 8 Q. D 9 A. I 10 don 11 ha 12 Q. I 13 Ap 14 tha 15 fra 16 go 17 go 18 eff 19 po 20 A. Y 21 Q. I	and Ms. Gordon has indicated that you were to be liquidated me that correct?  Yes.  Or, excuse me, memorandum. Do you recall ceiving a copy of this memorandum?  Yes.  Oo you recall when you received it?  believe it was sometime after April 22nd. I wit recall receiving it on the 22nd. It may not been a day or so afterwards.  believe you testified earlier that as of pril 21st, 1998, you believed that the funds at were going to be liquidated in that time tame, or excuse me, the investments that were soing to be liquidated in that time frame were soing to be liquidated pursuant to AHERF's fort to divest itself of some of its equity ositions?  Yes.  Is Exhibit 1930 then the first time that you	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	Q. 1 A. Q. 1 A	with, and that in so many words I was not to worry about the situation.  Do you recall anyone identified by Mr. McConnell either in this conversation as being an appropriate board member?  No.  And do you recall more generally whether Mr. McConnell mentioned discussing this with the finance and audit committee?  No.  In the last line of the first paragraph of Exhibit 1930, Mr. Abdelhak states that the funds are to be liquidated, open quote, As necessary to provide sufficient liquidity to pay the loan in full as of this Friday, April 24th, 1998, period, end quote; correct?  Yes.  If I can show you what have been previously marked as Exhibits 1423 and 1424, and if I could direct your attention first to 1423.
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2 Q. A 3 rec 4 A. Y 5 Q. O 6 rec 7 A. Y 8 Q. D 9 A. I 10 doo 11 ha 12 Q. I 13 Ap 14 tha 15 fra 16 go 17 go 18 eff 19 po 20 A. Y 21 Q. Is 22 lea 23 ad	and Ms. Gordon has indicated that you were to be serve a copy of this letter; is that correct?  Yes.  Or, excuse me, memorandum. Do you recall serving a copy of this memorandum?  Yes.  Oo you recall when you received it?  believe it was sometime after April 22nd. I son't recall receiving it on the 22nd. It may not been a day or so afterwards.  believe you testified earlier that as of pril 21st, 1998, you believed that the funds at were going to be liquidated in that time than ame, or excuse me, the investments that were soing to be liquidated in that time frame were soing to be liquidated pursuant to AHERF's fort to divest itself of some of its equity sositions?  Yes.  s Exhibit 1930 then the first time that you arned that funded depreciation from AUMC, in addition to other funds, was going to be used	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Q. 1 A. Q. 1 A. Q. 1 A. Q. 1 A. Q. 2	with, and that in so many words I was not to worry about the situation.  Do you recall anyone identified by Mr. McConnell either in this conversation as being an appropriate board member?  No.  And do you recall more generally whether Mr. McConnell mentioned discussing this with the finance and audit committee?  No.  In the last line of the first paragraph of Exhibit 1930, Mr. Abdelhak states that the funds are to be liquidated, open quote, As necessary to provide sufficient liquidity to pay the loan in full as of this Friday, April 24th, 1998, period, end quote; correct?  Yes.  If I can show you what have been previously marked as Exhibits 1423 and 1424, and if I could direct your attention first to 1423.  Do you recognize this as a letter you sent to Mr. William Simmons dated April 21st,
2 Q. A 3 rec 4 A. Y 5 Q. O 6 rec 7 A. Y 8 Q. D 9 A. I 10 doi 11 ha 12 Q. I 13 Ap 14 tha 15 fra 16 go 17 go 18 eff 19 po 20 A. Y 21 Q. Is 22 lea 23 ad 24 to	and Ms. Gordon has indicated that you were to believe a copy of this letter; is that correct?  Yes.  Or, excuse me, memorandum. Do you recall ceiving a copy of this memorandum?  Yes.  Oo you recall when you received it?  believe it was sometime after April 22nd. I my't recall receiving it on the 22nd. It may not been a day or so afterwards.  believe you testified earlier that as of pril 21st, 1998, you believed that the funds at were going to be liquidated in that time ame, or excuse me, the investments that were being to be liquidated in that time frame were being to be liquidated pursuant to AHERF's fort to divest itself of some of its equity ossitions?  Yes.  S Exhibit 1930 then the first time that you arned that funded depreciation from AUMC, in addition to other funds, was going to be used to pay off the Mellon line of credit?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	Q. 1 A. Q. 1 A. Q. 2 A. Q. 2	with, and that in so many words I was not to worry about the situation.  Do you recall anyone identified by Mr. McConnell either in this conversation as being an appropriate board member?  No.  And do you recall more generally whether Mr. McConnell mentioned discussing this with the finance and audit committee?  No.  In the last line of the first paragraph of Exhibit 1930, Mr. Abdelhak states that the funds are to be liquidated, open quote, As necessary to provide sufficient liquidity to pay the loan in full as of this Friday, April 24th, 1998, period, end quote; correct?  Yes.  If I can show you what have been previously marked as Exhibits 1423 and 1424, and if I could direct your attention first to 1423.  Do you recognize this as a letter you sent to Mr. William Simmons dated April 21st, 1998, concerning liquidation of securities,
2 Q. A 3 rec 4 A. Y 5 Q. O 6 rec 7 A. Y 8 Q. D 9 A. I 10 doo 11 ha 12 Q. I 13 Ap 14 tha 15 fra 16 go 17 go 18 eff 19 po 20 A. Y 21 Q. Is 22 lea 23 ad	and Ms. Gordon has indicated that you were to believe a copy of this letter; is that correct?  Yes.  Or, excuse me, memorandum. Do you recall ceiving a copy of this memorandum?  Yes.  Oo you recall when you received it?  believe it was sometime after April 22nd. I my't recall receiving it on the 22nd. It may not been a day or so afterwards.  believe you testified earlier that as of pril 21st, 1998, you believed that the funds at were going to be liquidated in that time ame, or excuse me, the investments that were being to be liquidated in that time frame were being to be liquidated pursuant to AHERF's fort to divest itself of some of its equity ossitions?  Yes.  S Exhibit 1930 then the first time that you arned that funded depreciation from AUMC, in addition to other funds, was going to be used to pay off the Mellon line of credit?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Q. 1 A. Q. 1 A. Q. 2 A. Q. 2	with, and that in so many words I was not to worry about the situation.  Do you recall anyone identified by Mr. McConnell either in this conversation as being an appropriate board member?  No.  And do you recall more generally whether Mr. McConnell mentioned discussing this with the finance and audit committee?  No.  In the last line of the first paragraph of Exhibit 1930, Mr. Abdelhak states that the funds are to be liquidated, open quote, As necessary to provide sufficient liquidity to pay the loan in full as of this Friday, April 24th, 1998, period, end quote; correct?  Yes.  If I can show you what have been previously marked as Exhibits 1423 and 1424, and if I could direct your attention first to 1423.  Do you recognize this as a letter you sent to Mr. William Simmons dated April 21st,

	MICHAEL P	1.140.00111
	Page 526	Page 5
1 2 3 4 5 6 7 8 9 10 11 12 13	<ul> <li>Q. Do you know what that means</li> <li>A. Yeah.</li> <li>Q no C &amp; L opinion for OG?</li> <li>A. Yes.</li> <li>Q. Do you have an understanding what that means?</li> <li>A. Yes, I do.</li> <li>Q. And what</li> <li>A. I recall some general discussions to the effect that there was not going to be an opinion, a C &amp; L opinion for specific obligated groups.</li> <li>Q. And what all do you recall about those conversations?</li> </ul>	schedule Coopers & Lybrand audit opinion on the combining, the combined and combining obligated group schedules?  A. I recall that within AHERF treasury we did have conversations about the fact that the opinion would be at the AHERF level, and I also recall conversations about, as we've discussed, how much information would be available for the obligated groups so that AHERF treasury could at least meet the informational delivery requirements for each obligated group.  Q. And I presume the concerns that you had were based upon the fact that the bond requirements
14 15 16 17 18 19	issue that there was not going to be a C & L opinion at the obligated group level, working through understanding what that would mean, and trying to determine whether that created issues or concerns for outside parties who would be receiving this audited information.	and various other forms of debt required an audit opinion for each obligated group?  16 A. The documents did require audited statements, yes.  18 Q. Just show you what we marked previously as Exhibit 413.
20 21 22 23 24 25	<ul> <li>Q. And at that time do you recall having concerns about the fact that there would not be audit opinion attached at the obligated group level?</li> <li>A. I recall within AHERF treasury the staff discussed the situation, and I can recall discussing I guess what we thought this meant</li> </ul>	20 Ron, I apologize, again, I have 21 highlighted a short portion of yours. 22 MR. CROUCH: All right. 23 MR. TORBORG: But it will help you 24 follow along. 25 For the record, Exhibit 413 is a
	Page 527	· ·
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25	at number 5, No C & L opinion for obligated group.  Do you recall whether there was discussion back at this time, and I'm talking, again, early September '97, about whether or	September 12, 1997 memorandum from Becky Serafini to Mike Martin and Sue Gilbert.  MR. KRUSKO: Objection. It's also from Joel Dalinka.  MR. TORBORG: Objection accepted. It's a fax sheet and then a memorandum, also from Mr. Dalinka, and if, Mr. Martin, if you would take a quick glance through that and I'll ask about you it.  (The witness reviewed the Exhibit.)  PHONE OF THE WORK OF THE WO

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Page 530	Page 532
1 Q. It says, Coopers & Lybrand has conditioned the 2 release of its audit report upon AHERF's 3 securing such acceptance from the various 4 trustees, banks and lenders to which AHERF 5 affiliates are obligated to deliver audited 6 financial statements in a form different than 7 the consolidated audit. 8 Do you recall, Mr. Martin, that 9 Coopers & Lybrand or whether Coopers & Lybrand 10 was conditioning the use of its audit opinion 11 upon AHERF securing acceptance of the new 12 financial reporting format from the various 13 trustees, banks and lenders? 14 MR. KRUSKO: What time frame? 15 MR. TORBORG: In or around the early 16 September time frame, the date of this memo. 17 A. Yes. 18 Q. What do you recall about about that issue? 19 Was it based on personal conversations you had 20 with Coopers & Lybrand? 21 A. I don't believe it was as a result of personal 22 conversations. I think it was a result of 23 conversation between Coopers and the finance	Q. Do you believe Coopers likely would have been aware and been informed of the difficulties AHERF treasury was having in getting across-the-board approvals? MR. KRUSKO: Objection, calls for speculation. A. Yes. Q. And what on what basis do you say that? A. That AHERF treasury was I believe keeping the rest of AHERF finance informed of our progress with this initiative, and it was my understanding that AHERF finance was in regular conversations or discussions with Coopers & Lybrand.  MR. KRUSKO: Heidi, would you note my objection to that question. Q. Mr. Martin, do you recall any specifics about which of the lenders, banks or other parties were expressing reservations about putting their agreement to accept the new financial reporting format in writing? A. I believe I recall First Union. Q. If you would look back to exhibit what we marked as Exhibit 1935, specifically it's the
department, financial accounting department specifically, and it came back I believe to	longer one, legal sized paper, and specifically
Page 531	Page 53
AHERF treasury that that this was one of the conditions or a condition associated with the new financial statements that resulted in AHERF treasury issuing letters requesting acceptance from various trustees, banks and lenders.  Q. And I think Mr. Krusko asked you a few questions about treasury's attempts to get those kind of sign-offs from the various lenders?  A. Yes.  Q. And I believe you you stated that the initiative wasn't going particularly well because there were some outside parties who were unwilling to accept it?  MR. KRUSKO: Objection.  Q. Or had reservations about accepting it?  MR. KRUSKO: Objection.  A. There were outside parties that were not willing to sign the or accept the conditions.  Q. Do you recall whether or not Coopers & Lybrand was made aware of the difficulties AHERF was having in getting across-the-board approval for the new financial reporting format?  A. I don't recall.	the last page of that exhibit and item 6, which lelieve states, PNC wants the right to request additional information, given no footnotes to OG schedules. Do you recall whether AHERF treasury was having some difficulties in getting PNC to put its approval to the new financial reporting format in writing? A. I don't recall PNC in specific. I know that we were having problems across a number of or were having problems with a number of outside parties.  Q. I'll hand you what we marked previously as Exhibit 645. Ron, I lost mine. Can I show it to you briefly?  MR. CROUCH: Sure. MR. TORBORG: Thank you. For the record, what we've marked as Exhibit or what has been marked as Exhibit 645 appears to be an e-mail from Susan Gilbert to Angela Maher, a copy to Mr. Martin with a date of September 30, 1997.

		Page 602		Page 604
		Page 602	1	
1		ask you to read this entire document, but do	1	ending 43, there's some allocation percentages
2		you recognize what this is?	2	based on the types of investments?  A. Yes.
3	A.		3	
4	Q.	And what is it?	4	Q. Did you assist in coming up with these
5	A.	It's a corporate policy manual for the AHERF	5	allocations?
6		organization.	6	A. Yes.
7	Q.	What was the purpose of this manual?	7	Q. Who else assisted you in that effort?
8	A.		8	A. Other members of the AHERF treasury department
9		behavior within the organization. The policy	9	and other external consultant, investment
10		manual includes such concepts as code of ethics	10	
11		or the operating principles for the entire	11	
12		organization, how to deal with outside parties,	12	
13		those kinds of things.	13	<del>_</del>
14	Q.	Do you know who developed this manual?	14	
15	A.	I believe I believe it was put together by	15	
16		the in-house legal department, but I don't know	16	
17		how they assembled the document or how it was	17	
18		developed.	18	not only the nature of the funds, but also the
19	Q.	1 1 1516 1 1 10	19	risk tolerance of the organization.
20	Ψ.	does this appear to be a table of contents?	20	Q. That's all I have on that one right now.
21	A.		21	
22	Q.		22	· · · · · · · · · · · · · · · · · · ·
23	Q.	there appears to be some specific sections	23	
24		relating to finance and treasury.	24	
25		Let me ask you first, when you were	25	
23		Let the ask you had, when you were	- <u>`</u>	
		Page 603		Page 60
1		at AHERF, did you have a copy of this manual?	1	
2		Yes.	2	two exhibits in one here.
3	Q.	Okay. Did you ever read it? Did you ever have	3	
4		occasion to read it?	4	
5	Α.	I went through certain sections of it. I	5	
6		didn't read it from cover to cover.	6	· ·
7		On page ending Bates 17, there's a section on	7	
8		statement of investments, pension master trust,	8	
9		funded depreciation assets, endowment assets,	9	
10		section 2.12, and I'll ask if you would flip to	10	
11		the Bates ending 1639. I think that will be	11	
12		the section.	12	· ·
13	Α.	Yes.	13	
14	Q.		14	
15		ending 642 which deals specifically with funded	15	
16		depreciation assets?	17	
17	Α.	Yes.	18	
18	Q.	And it says, amongst other things, The AHERF board assumes the responsibility for	19	
19		establishing the investment policy that is to	20	
20		guide the investment of the funded depreciation	21	<u> </u>
21		assets. The investment policy describes the	22	
22		degree of investment risk that the board deems	23	
23		<u> </u>	24	
24 25		appropriate.  And then on the next page, Bates	25	
23		And then on the next page, Dates	~	
1			1	

					2 (0)
		Page 606			Page 608
1	A.		1		these charts together?
2		although in general these were reports that	2	A.	I believe that they went back and took a look
3		were issued on a periodic basis, typically	3		at the historical information within the
4		quarterly, to inform various parties about, in	4		treasury department that was either cash
5		some respects the financial markets, but more	5		management or investment related.
6		specifically the performance of various	6	Q.	Do you recall whether there was at some point
7		investment portfolios within the organization.	7		or multiple points an issue as to whether or
8	Q.		8		not moneys that had been taken out of the AGH
9	À.		9		funded depreciation account and lent to eastern
10		though it was to the finance committee of the	10		affiliates should be included in the balances
11		board.	11		depicted for AGH on the management report of
12	Q.		12		investments?
13	A.		13	A.	I recall in general recall the issue. I don't
14	Q.		14		recall the timing when it occurred of of how
15	A.		15		those balances were reflected.
16	Q.		16	Q.	And what issue do you remember?
17	۷٠	boards or committees received these?	17		I recall something about whether whether
18	A.		18		they were being classified as loans, and if so
19	7 1.	similar on an as-requested basis. So I think	19		how. I think it was something along those
20		that Allegheny General Hospital Obligated Group	20		lines.
21		received this kind of information, as did	21	Q.	Do you recall how that issue was eventually
22		Delaware Valley.	22		resolved?
23	0	. I'd like to show you what we've marked	23	A.	No, I don't.
24	ζ.	previously as Exhibit 429.	24	Q.	Switching topics again, I'd like to move to
25		For the record, Exhibit 429 starts	25	•	another subject Mr. Krusko asked you about last
		1 01 viiv 10 vii	1		•
			<u> </u>		
		Page 607			Page 609
1	,	·	1		time, and that was the consolidated
l		Page 607 out with a memo dated March 18, 1998, from Michael Martin to Sherif Abdelhak, and it	1 2	u	time, and that was the consolidated unrestricted fund balance covenant that was
1 2 3		out with a memo dated March 18, 1998, from	1	u c	time, and that was the consolidated unrestricted fund balance covenant that was contained in the reimbursement security
2		out with a memo dated March 18, 1998, from Michael Martin to Sherif Abdelhak, and it	2 3 4	u c a	time, and that was the consolidated unrestricted fund balance covenant that was contained in the reimbursement security agreement entered into between the AGHOG and
2 3		out with a memo dated March 18, 1998, from Michael Martin to Sherif Abdelhak, and it contains some schedules?	2 3 4 5	u c a t	time, and that was the consolidated unrestricted fund balance covenant that was contained in the reimbursement security agreement entered into between the AGHOG and the Morgan Guaranty Trust Company of New York.
2 3 4	A.	out with a memo dated March 18, 1998, from Michael Martin to Sherif Abdelhak, and it contains some schedules?  Yes.  Do you recall this document, Mr. Martin?  Yes.	2 3 4 5 6	u c a t A.	time, and that was the consolidated unrestricted fund balance covenant that was contained in the reimbursement security agreement entered into between the AGHOG and the Morgan Guaranty Trust Company of New York.  Yes.
2 3 4 5	A. Q.	out with a memo dated March 18, 1998, from Michael Martin to Sherif Abdelhak, and it contains some schedules? Yes. Do you recall this document, Mr. Martin? Yes. And does this appear to show activity, both	2 3 4 5 6 7	u a t A. Q.	time, and that was the consolidated unrestricted fund balance covenant that was contained in the reimbursement security agreement entered into between the AGHOG and the Morgan Guaranty Trust Company of New York.  Yes.  Do you recall that covenant specifically and
2 3 4 5 6 7 8	A. Q. A.	out with a memo dated March 18, 1998, from Michael Martin to Sherif Abdelhak, and it contains some schedules? Yes. Do you recall this document, Mr. Martin? Yes. And does this appear to show activity, both withdrawals and deposits, into and out of the	2 3 4 5 6 7 8	a t A. Q.	time, and that was the consolidated contained in the reimbursement security agreement entered into between the AGHOG and the Morgan Guaranty Trust Company of New York.  Yes.  Do you recall that covenant specifically and the subject matter?
2 3 4 5 6 7 8 9	A. Q. A. Q.	out with a memo dated March 18, 1998, from Michael Martin to Sherif Abdelhak, and it contains some schedules? Yes. Do you recall this document, Mr. Martin? Yes. And does this appear to show activity, both withdrawals and deposits, into and out of the AGH funded depreciation account for fiscal	2 3 4 5 6 7 8 9	A. Q. t	time, and that was the consolidated contained in the reimbursement security agreement entered into between the AGHOG and the Morgan Guaranty Trust Company of New York.  Yes.  Do you recall that covenant specifically and the subject matter?  I recall the covenant.
2 3 4 5 6 7 8 9	A. Q. A. Q.	out with a memo dated March 18, 1998, from Michael Martin to Sherif Abdelhak, and it contains some schedules? Yes. Do you recall this document, Mr. Martin? Yes. And does this appear to show activity, both withdrawals and deposits, into and out of the AGH funded depreciation account for fiscal years 1996, 1997?	2 3 4 5 6 7 8 9	A. Q. t	time, and that was the consolidated contained in the reimbursement security agreement entered into between the AGHOG and the Morgan Guaranty Trust Company of New York.  Yes.  Do you recall that covenant specifically and the subject matter?  I recall the covenant.  Given the amount of time Mr. Krusko spent on
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	MICHAELI		
	Page 610		Page 612
1	BY MR. TORBORG:	1	no more transfers of any kind?
2	Q. I'd like to show you first what we marked	2	A. I don't recall that kind of statement within
3	previously as Exhibit 362.	3	the conference call.
4	previously as Exhibit 502.	4	Q. Do you recall anything else about this
5	(The witness reviewed the Exhibit.)	5	conference call?
	(The withess reviewed the Exhibit.)	6	A. No, I don't.
6		7	MR. TORBORG: I'd like to mark this
7	Q. Mr. Martin, do you recognize this document?		<b>-</b>
8	A. Yes.	8	as our next Exhibit 1938.
9	Q. And I note for the record Exhibit 362 appears	9	
10	to be the agenda for a conference call with	10	(Exhibit 1938 marked for identification.)
11	Morgan Guaranty dated March 24th, 1998, and I	11	
12	notice that you are listed as an attendee	12	BY MR. TORBORG:
13	towards the bottom half of the page there?	13	Q. For the record, we have marked as Exhibit 1938
14	A. Yes.	14	is entitled AGH AGH Obligated Group (AGH &
15	Q. Do you recall attending a meeting with Morgan	15	ASRI) Series 1995-B Reimbursement & Security
16	Guaranty after you informed them of the	16	Agreement, Analysis of Adjusted Consolidated
17	violation of the unrestricted fund balance	17	Unrestricted Fund Balances as of 6/30/96?
	covenant?	18	A. Yes.
18		19	Q. Do you recognize this document, Mr. Martin?
19	MR. KRUSKO: Objection. This is	20	
20	entitled conference call.		
21	MR. TORBORG: Conference call,	21	this.
22	meeting.	22	Q. And is it your understanding that this is
23	A. Yes, I recall sitting in on this call.	23	this was a schedule that attempted to calculate
24	Q. And what generally do you recall about Morgan's	24	the unrestricted fund balance as provided under
25	reaction to either yourself or anyone else at	25	the particular language of the Morgan Guaranty
-	Page 611	1	Page 613
		١,	agreement?
1	AHERF that you heard about when told about the	1	A. Yes, it was a schedule that was provided to the
2	noncompliance with the unrestricted fund	2	
3	balance covenant?	3	treasury area
4	A. As I recall in general, I think Morgan seemed	5	<ul><li>Q. Okay.</li><li>A by financial accounting area.</li></ul>
5	to be fairly willing to work with the	6	
6	organization on these issues, I think at least	1	Q. Do you know who within the financial accounting area supplied it to treasury?
7	at this point in time.	7	
8	Q. Do you see there's a handwritten note? Let me	8	A. I don't recall.  O. Did you have occasion to review these, this
9	ask you first, do you recognize this	10	calculation on a regular basis?
10	handwriting, the handwritten notations on the	11	A. Well, I think we received these calculations or
11	document?		this information on a quarterly basis. I don't
12	A. Yes. I believe those are Kelly Mertz' writing.	12	think I made a habit of digging into the
13	Q. Do you see on the left side there are some	13	numbers and accepted the numbers as they
14	notations with numbers 1 through 4. The first	14	•
15	one says, Policy of no transfers of any kind?	15	were they were presented.  O. You didn't double-check the finance
16	A. Yes.	16	`
17	Q. Do you see where I'm talking about there?	17	department's calculation?
18	A. Yes.	18	A. Nothing beyond the simple addition and subtraction on the page. There wasn't any way
19	Q. Do you recall whether or not at this meeting	19	
20	conference call, I'm sorry, with Morgan	20	that either myself or anybody else in treasury
21	Guaranty whether they made a statement that	21	was able to to really validate, for example,
22	there should be no more transfers of any kind?	22	the equity investments in some of these
23	A. No, I don't recall.	23	subsidiaries. We just didn't have access to
24	Q. Do you recall whether AHERF made a statement to	24	that information or the ability to develop our
105	Morgan that there was an AHERF policy to have	25	own calculations or evaluations of this
25	1		
25	1 7		

MICHAEL	
Page 614	Page 616
information.  (Exhibit 1939 marked for identification.)  (Exhibit 1939 marked for identification.)  (Exhibit 1939 marked for identification.)  BY MR. TORBORG:  Q. For the record, what we have marked as Exhibit 1939, they are Bates Nos. CL 044347 and appears to be a report of independent accountants on Coopers & Lybrand letterhead dated September 11, 1996, addressed to the board of trustees of Allegheny General Hospital.  And, Mr. Martin, have you had an opportunity to review this document?  A. Yes.  Q. Can you tell me what this document is?  A. It's a report, a letter from Coopers to the board of trustees of AGH in terms of their audit of the obligated group and their requirements under the provisions of the obligated group, that obligated group being Allegheny General Hospital and Allegheny Singer or excuse me, that obligated group being Allegheny General Hospital Obligated Group.  Q. Do you see in the second paragraph, this	that they had reviewed the various financial covenants?  A. Yes.  Q. Was it your understanding that Coopers & Lybrand would be reviewing the calculation that we looked at in Exhibit 1938?  MR. KRUSKO: Object to form.  A. Yes.  Q. And what is the basis of that understanding?  A. The basis is my recollection of of representatives from Coopers being in the treasury department and asking for information related to certain calculations associated with various debt documents.  Q. Do you know whether or not Coopers & Lybrand had a copy of the reimbursement and security agreement between AGHOG and Morgan Guaranty Trust Company?  A. No, I don't.  Q. Did you expect that they would have a copy of that?  A. I would certainly have expected them to have at least reviewed the document. They had access to that document in the treasury department.
Page 615  1 particular letter refers to section 7 of the 2 reimbursement and security agreement dated 3 April 1, 1995, with Morgan Guaranty Trust 4 Company of New York? 5 A. Yes. 6 Q. PNC Bank as master trustee? 7 A. Yes. 8 Q. And you spoke of, a second ago, requirements by 9 the obligated group. For this letter would 10 those requirements be the financial covenants 11 contained in the reimbursement security 12 agreement with Morgan Guaranty Trust company? 13 A. Yes. 14 MR. KRUSKO: Please note my objection 15 to foundation on that question. 16 Q. Do you recall why these documents were prepared 17 by Coopers & Lybrand? 18 MR. KRUSKO: I object. This is one 19 page. You don't you didn't attach the 20 report to Exhibit 1939. I don't think it's 21 fair to ask him about documents when there's 22 only one page before the witness. 23 Q. Okay. You can answer. 24 A. I don't recall. 25 Q. Do you do you know if debt agreements	Page 617  1 Q. Mr. Martin, I'd like to show you what we previously marked as Exhibit 350.  3 For the record, what we've marked as Exhibit 350 is a November 26th, 1997 memorandum from Susan Gilbert to Joseph Dionisio, that is copied to, among others, Mr. Martin?  7 A. Yes.  8 Q. Do you recall this document, Mr. Martin?  9 A. No.  10 Q. Drawing your attention to the second full paragraph on the document which states, Pursuant to our phone conversation earlier this week, Dave McConnell directed treasury to incorporate the AGH note receivable into the liquidity ratio calculation (reflected in board-designated assets component).  17 A. Yes.  18 Q. Do you recall Mr. McConnell directing treasury to, in this time period, November 1997, to incorporate the AGH note receivable into the liquidity calculation?  20 A. Yes.  21 Q. Did you have an understanding of what the AGH note receivable is at this time?  22 A. I believe that it referred to moneys which were

	MICHAEL	1 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	
	Page 618	Pa	age 620
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	due to AGH that had been borrowed by the Delaware Valley operations.  Q. Did you have concerns at the time about including that AGH note receivable into the liquidity ratio calculation?  A. I believe that there had been discussions, and I think I had expressed some concerns about the ability of the Delaware Valley Obligated Group to repay those those funds, and if it wasn't an ability to repay, certainly the timing of that repayment.  And it was Mr. McConnell's argument that historically the Delaware Valley had been able to make those repayments and there was no reason not to think that on a going-forward basis at some point they wouldn't be able to do the same.  Q. Did you ever discuss this issue with Coopers & Lybrand, the inclusion of the AGH note receivable in the liquidity ratio calculations for various AGH debt?  A. I don't recall.  (Exhibit 1940 marked for identification.)	period ending 6/30/97 the AGHOG did not meet the PNC unrestricted fund balance covenant which at the time I believe was \$200 million?  MR. KRUSKO: Object to form.  A. I recall that AGH, the obligated group had problems meeting that requirement.  Q. Do you recall what steps, if any, were taken to move that, move the AGHOG into compliance that covenant, and I'm speaking of the PNC unrestricted fund balance covenant as of 6/30/97?  A. If no, I don't.  MR. TORBORG: I'm sorry, we got to mark that one. 1941.   (Exhibit 1941 marked for identification.)   (The witness reviewed the Exhibit.)   BY MR. TORBORG:  Q. For the record, what we've marked as Exhibit 1941 is a February 27th, 1998 memorandum for Joseph Dionisio to Anthony Sanzo bearing the Bates No. JDD-2 01323 through 24.	to with from
25	(Exhibit 1940 marked for identification.)	25 And feel free you can feel free to	
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	(The witness reviewed the Exhibit.)  BY MR. TORBORG: Q. For the record, Exhibit 1940, two-page document contained containing e-mail threads dated 7/8/97 between Susan Gilbert and Kelly Mertz, Angela Maher, and then copying Mr. Martin. A. Yes. Q. Have you had a chance to look at this document, Mr. Martin? A. Yes. Q. Do you recall receiving this e-mail, this e-mail thread, some or all of this e-mail thread? A. Yes. Q. And I want to focus on the second page under the second e-mail thread which I believe starts with Susan Gilbert's 7/8/97, 10:34 a.m.? A. Yes. Q. And in the second sentence, Ms. Gilbert wrote, It appears as though the PNC covenant will not be met for FY '97, and the Morgan covenant is questionable.  Do you recall, Mr. Martin, that as	look through the entire document, but I'm going to be focusing for purposes of my question on the last bullet at the bottom of the page starting with At June 30.  A. Yes. Q. Have you had a chance to read that paragraph? A. Yes, I have. Q. Okay. Does that refresh your recollection at all about any steps that might have been taken by the organization to improve the fund balance at AGH as of 6/30/97? MR. KRUSKO: Object to form. A. Yes. Q. And your recollection as refreshed is what? A. That on seeing that there were going to be some compliance issues with the ratio as calculated, we returned that to the AHERF finance financial accounting department, along with AGH Obligated Group, Mr. Dionisio, and said that certainly as the ratio stood now that indicated there would be an event of noncompliance. And it was my understanding, although I didn't see any work product to that effect, that Mr. Dionisio and I believe AHERF finance	Page 621
25	originally calculated for the end for the	25 worked on on the issue and returned the	

	Page 666			Page 668
1 2	A. I I honestly don't recall beyond what I've already said.	1	COMMONWEALTH OF PENNSYLVANIA ) E R R A T A COUNTY OF ALLEGHENY ) S H E E T	
3	MR. TORBORG: Okay. That's all the	_	I, Michael P. Martin, have read the foregoing	
4	questions I have. Thank you very much for your	3	pages of my deposition given on Friday, August 22, 2003, and wish to make the following, if any,	
5	time.	4	amendments, additions, deletions or corrections:	
6	THE WITNESS: Sure, thank you.	5	Page/Line Should Read Reason for Change	
7	MR. KRUSKO: Mr. Martin, thank you	6 7		
8	very much for your time and your generosity in	8		
9	being here today and the prior two days.  THE VIDEOGRAPHER: With nothing	9 10		
10	further, that concludes the deposition.	11		
11 12	furnier, that concludes the deposition.	12		
13	(The proceedings were concluded at 5:52 p.m.)	14		
14	(The proceedings were constanted at 5.52 p.m.)	15		
15		16 17		
16		18		
17		19	In all other respects, the transcript is true and	
18		20	correct.	
19		21	MICHAEL P. MARTIN	
20		22		
21 22		23	Subscribed and sworn to before me this, 2003.	
23		24		
24		25	Notary Public AKF Reference No. HW76926	
25				
-	Page 667			Page 669
١,	COMMONWEALTH OF PENNSYLVANIA ) CERTIFICATE	1	AKF REPORTERS, INC.	
	COUNTY OF ALLEGHENY ) SS:	Į.	AKF Building	
		1 2		
3		2	436 Boulevard of the Allies Pittsburgh, PA 15219	
	I, Heidi H. Willis, RPR, CRR, a Court Reporter and Notary Public in and for the Commonwealth of	3	•	
3 4 5	I, Heidi H. Willis, RPR, CRR, a Court Reporter and Notary Public in and for the Commonwealth of Pennsylvania, do hereby certify that the witness,	3 4	Pittsburgh, PA 15219	
3 4 5 6	I, Heidi H. Willis, RPR, CRR, a Court Reporter and Notary Public in and for the Commonwealth of Pennsylvania, do hereby certify that the witness, MICHAEL P. MARTIN, was by me first duly sworn to	3	Pittsburgh, PA 15219 (412) 261-2323 August 27, 2003	
3 4 5 6 7	I, Heidi H. Willis, RPR, CRR, a Court Reporter and Notary Public in and for the Commonwealth of Pennsylvania, do hereby certify that the witness, MICHAEL P. MARTIN, was by me first duly sworn to testify to the truth; that the foregoing deposition	3 4 5	Pittsburgh, PA 15219 (412) 261-2323  August 27, 2003  TO: Ronald Crouch, Esq.	
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Martinelli Dep.

# In The Matter Of:

# AHERF v. PRICEWATERHOUSECOOPERS, LLP

# ALFRED W. MARTINELLI May 5, 2004

LEGALINK MANHATTAN
420 Lexington Avenue - Suite 2108
New York, NY 10170
PH: 212-557-7400 / FAX: 212-692-9171

MARTINELLI, ALFRED W.



Page 184 Page 182 Alfred W. Martinelli 1 Alfred W. Martinelli 1 Q And did you understand while you 2 committee or the board as a whole? 2 were a member of the AHERF board that there 3 MR. FRIESEN: Objection. 3 were outside professionals such as the 4 BY MS. MEADEN: 4 5 Q You may answer. 5 auditors --In my past experience with public 6 6 Α Oh, yes. accounting firms, I found them to be quite 7 -- that were there to assist you in 7 Q ethical and quite moral and I would 8 discharging your responsibilities as a member 8 absolutely -- if something came to their 9 of the Board of Trustees? 9 knowledge that was being held from the board, 10 A Absolutely. 10 I would expect them to let us know. O Did you also know that at the time 11 11 During your time that you were on that you were on the AHERF board that Coopers 12 12 the AHERF board, what was your understanding & Lybrand was the outside auditors for AHERF? 13 13 of the function that the AHERF audit committee 14 14 of the board performed? 15 Had you ever met with any of the Q 15 A Again, to see that the auditors auditors from Coopers & Lybrand during your 16 16 17 implemented the engagement letter, to review tenure with AHERF either within the context of 17 the engagement letter with them, the scope of a formal board meeting or outside? 18 18 the audit, to deal with it, to receive the A They may have been there to make a 19 19 results of the audit and to go over it in presentation. I don't recall specifically, 20 20 great detail because as a director I'm but I never had kind of a one on one 21 21 entitled to rely not only on the outside 22 relationship with them. And if they did 22 auditors, I'm entitled to rely on the people, appear, it would have been early on and they 23 23 board members or committees who form the would have maybe talked to the full board. 24 24 committee of the board to deal with the audit 25 You don't specifically recall 25 Page 185 Page 183 Alfred W. Martinelli 1 Alfred W. Martinelli 1 and finance committee. So my sense is that 2 Mr. Buettner being the partner in charge? 2 the audit committee would look at all of those 3 3 No. Α things, kind of review the 10Ks, review the As a member of AHERF's board, did 4 4 quarterly reports that came out, and all of you then rely on Coopers & Lybrand to provide 5 5 the other regulatory information that was put 6 the board or audit committee with accurate 6 forward. Even though we weren't public, we 7 information about the work it was doing in 7 had public debt, so they had to go through it 8 connection with its audits? 8 and put some of this data out. 9 9 A Yes. O So when you mentioned a 10K, of 10 Q And I assume you relied on them to 10 course, AHERF didn't file a 10K? perform their duties as the outside auditors 11 11 competently and with integrity; correct? 12 12 Do you know, during the time period 13 Q A There's a set of principles, there's 13 in the mid-1990s, '96, '97, who the members of an accounting principle board, there's an 14 14 the audit committee were at AHERF? engagement letter and all that's spelled out. 15 15 16 Α I do not. I hadn't seen the engagement letter, but I 16 understood the accounting principles board. Do you recall that Mr. Barnes was 17 17 the chairman of the audit committee at that And so we just assumed we were assured they 18 18 would be operating in that context. 19 time? 19 A I don't know that specifically. Q And was it your expectation that if 20 20 21 Q Okay. Coopers & Lybrand had determined that there 21

I think that most of those board

members were -- I think when the merger took

place, not all of the Hahnemann board members

became members of the AHERF board. A lot of

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was some information in the financial

audit that was in some way inaccurate or

incorrect that Coopers would notify the audit

statements that had been presented to them for

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Page 186 Alfred W. Martinelli 1 Alfred W. Martinelli 1 2 entity's outside auditors play in reviewing them were kind of let go because I think there 2 must have been 30 or 40 people on that board. 3 financial statements. 3 And one or two of the people might have gone 4 MR. FRIESEN: Objection. 4 5 on the audit committee. My recollection is 5 that maybe Bob Palmer did and maybe Dorothy 6 6 7 brown. I'm not sure. 7 8 8 O Do you recall during your tenure on the audit board having confidence in those 9 9 members of the board who made up the audit 10 10 11 committee? 11 12 A Yes. 12 MR. FRIESEN: Objection. You 13 13 said audit board I think by mistake. 14 14 MS. MEADEN: I'm sorry. I 15 15 meant the AHERF board. Thank you. Let 16 16 17 me rephrase the question so we have a 17 18 18 nice clear question. BY MS. MEADEN: 19 19

20 Q During your tenure as a member of the AHERF board, do you recall having 21 confidence in those trustees who comprised the 22 audit committee of the board? 23

> Α Yes.

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Was it your recollection that each Q

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A Well, there's a set of principles that are put forth by the accounting principle board that the auditors in order to certify a statement have to concern themselves with the facts that are presented, that they're accurate, that -- management prepares the statements. The auditors don't prepare the statement. And the auditors go back and essentially check statements that were prepared by management. They also have an obligation to look at any projections and to indicate whether or not those projections are in line or not in line. And they generally are also asked to look at various obligations

that the enterprise entered into such as debt covenants and those kind of things to see 20

companies are in line with that. They don't 21

do it on a complete basis. They do it on a 22

test basis with the theory they test enough of 23

the transactions and look at enough of the 24

situations to render an opinion. 25

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Alfred W. Martinelli year the audit committee would present to the board as a whole the audited financials and recommend or not recommend that the board accept the audited financials as presented?

A That's the normal procedure. And I don't know if I was present, but that's the normal procedure at any board meeting.

Q Are you talking about the normal procedure within the AHERF system or --

Within the AHERF system.

Q And do you ever recall an instance where the audit committee did not recommend that the board accept the audited financial statements as presented?

No, I do not. Α

Q And during your tenure on the AHERF board, do you ever recall that the AHERF financial statements received something other than a clean opinion from Coopers & Lybrand?

A I do not ever recall them saying they did not receive a clean opinion.

Q I may have gotten ahead of myself. I'd like to step back a minute and ask you what your understanding is of the role that an

Alfred W. Martinelli 1

> Q In the simplest terms, the outside auditors present an independent review of the entity's financial statements; correct?

MR. FRIESEN: Objection.

You got it.

Q He's probably going to object to my questions, so you may want to wait a half a beat before you start to answer.

A Okay.

We've been through this before. Based on your business experience, based on your experience as a member of various boards, what is the significance to you of receiving a clean opinion from an outside auditor on an entity's financial statements?

A Well, if you drive some of the new cars and you turn the thing on, it says no malfunction, you feel very good about it. Essentially, a clean opinion is an assurance that management is preparing numbers in accordance with accounting principles, that the projections you received are okay, and that all of the other things that go on with the company, all the internal control problems

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Alfred W. Martinelli if you're worried a little about that in various companies, various control mechanisms for dealing with cash and accounts receivable, and so when you get a clean opinion the auditors have done sufficient checking to ensure themselves that everything is okay.

Q And did you feel that assurance when you learned that Coopers & Lybrand had given clean opinions on AHERF's financial statements?

A Yes.

Q Again, was it your understanding that the auditors' first line of communication with the AHERF board was through the audit committee?

MR. FRIESEN: Objection.

A The communications -- I mean, I think you need to -- they have a reporting responsibility to the audit committee and then to the board. Communications, a lot of it takes place with management. If they see something that they think is amiss or some area of control that they think is weak, they will talk to management about that and get

1 Alfred W. Martinelli

Q So certainly if the auditors had uncovered material misstatements within the financial statements presented to them for review, would you have expected Coopers & Lybrand to bring that to the attention of the AHERF audit committee?

MR. FRIESEN: Objection.

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Page 193

A Absolutely.

Q And, similarly, if Coopers & Lybrand had found intentional misstatements in those financial statements, would you have expected Coopers to bring that to the attention of the AHERF audit committee?

MR. FRIESEN: Objection.

A Absolutely.

Q What about issues that Coopers discovered that reflected on the competency of financial management; would you have expected them to bring that to the attention of AHERF, the AHERF audit committee?

MR. FRIESEN: Objection.

A You need to deal with the question competency. If it's a subjective situation, you know, I'm not sure that you want them to

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Alfred W. Martinelli management's view as to how to correct that before they go back to the board so that the board sees there's a problem and management's view as to the issues, how to correct that.

Q My question was poorly worded. What I was just trying to get at was, was it your understanding that it was the audit committee's role to interact with the auditors on behalf of the board as a whole?

A Yes.

Q Thank you. Now, again, based on your business experience and your experience with other boards, did you have an expectation as to the types of things that auditors should bring to the attention of the audit committee?

MR. FRIESEN: Objection.

A As I said before, there are issues of internal control that are weaking, if there was a question of any defalcations or anything like that that would likely occur, if some of

the assumptions and projections going forward are totally out of line with their judgment,

24 they have an obligation to say something about

25 that.

1 Alfred W. Martinelli

get into that. If it's competency with respect to gross negligence and not doing the job, then you would expect to hear about that.

Q If it was an issue with respect to their competency with following GAP, generally accepted accounting principles, would you have expected that to have been brought to the attention of the audit committee?

MR. FRIESEN: Wait. Objection.

A I would think that the auditors would have an obligation to kind of dig into that a little bit because following generally accepted accounting principles is not quite as easy as it sounds and there's a lot of give and take in that. And so if there's an issue -- if they took an issue with the way some revenue was recorded or some expenses were being written or some receivables were being written off or not collected, then they would have an obligation to tell the audit committee on that.

Q What if Coopers & Lybrand had found issues reflecting on the integrity of AHERF's financial management; would you have expected

	Page 194		Page 196
1	Alfred W. Martinelli	1	Alfred W. Martinelli
2	them to bring that to the attention of the	2	situation?
3	audit committee?	3	MR. FRIESEN: Objection.
4	MR. FRIESEN: Objection.	4	A Well, if it's deliberate, it's not a
5	A Integrity in what sense?	5	question of straightening it out. It's a
6	Q Integrity in the sense of honesty or	6	question of getting rid of the people who did
7	lack thereof.	7	that. I mean, deliberate, that is a whole
8	MR. FRIESEN: Objection.	8	different thing. If someone makes a mistake,
9	A Again, honesty meaning if they are	9	if there's a receivable that's not working
10	deliberately falsifying any information, that	10	correctly or accounts receivable department,
11	would be and they knew it, they would	11	they might need help, auditors might say we
12	absolutely have an obligation to tell the	12	think you need some help, bring some
13	audit committee.	13	outsiders. If someone says they recorded a
14	Q During your tenure on the AHERF	14	million when it should have been 10 million
15	board, did you ever come to learn that Coopers	15	and we let that go, then you have to ask
16	& Lybrand had raised any issues of the type	16	yourself that's a question of basic
17	we've just talked about with anyone on the	17	integrity of the job that's being performed
18	audit committee or on the board as a whole?	18	and that's a whole different question.
19	A I don't know that personally.	19	Q At any time, did you ever come to
20	Q Now, if Coopers & Lybrand had raised	20	question the accuracy of the AHERF audited
21	issues of the type we just discussed with the	21	financial statements?
22	audit committee, would you have expected the	22	A No.
23	audit committee to conduct an investigation	23	Q I think you had testified earlier,
24	into those issues?	24	Mr. Martinelli, that at a certain period in
25	MR. FRIESEN: Objection.	25	time you believed that there was sufficient
			P 407
1	Page 195		Page 197
1	Alfred W. Martinelli	1	Alfred W. Martinelli
2	A I think that the audit committee's	2	capital within the AHERF system to support the
3	obligation is to bring that to the attention	3	operations in the east that were having
4	of the full board. And then the question is	4	difficulty? A Yes.
5	that the full board would generally if that	5	Q If Coopers & Lybrand had determined
6	did happen, they would generally appoint some	7	during the course of its audit work that
7	outsider, attorney or another accountant, to come in and look at that to see whether that	8	there, in fact, wasn't sufficient capital
8	was true or not.	9	within the system to keep the eastern
9	w to the	10	enterprises operating, would that be something
10	<del>-</del>	11	that you would have expected they would report
11 12	to interrupt you.  A And, you know, if it was, take what	12	to the audit committee or to the board?
13	the appropriate actions are.	13	MR. FRIESEN: Objection.
14	Q And the appropriate actions would	14	A Well, I think it's something that
15	be?	15	had to be brought up, but what would be more
16	A Dismissal or let them go and see	16	important is not the fact that it was brought
17	what happened.	17	up but what management's answer was. At a
18	Q You're talking about perhaps	18	given point in time, if you say this is low
19	dismissal of management?	19	tide but not to worry because, you know, in
20	A The management and the board and the	20	three hours high tide's going to come in and
21	auditors if the auditors have misled or	21	we'll be okay. So the fact that that happened
22	deliberately misled, you know, and put forth	22	is important, but also listening to what
23	statements that were incorrect.	23	management had to say was equally important.
23	O Another ention would be to bring in	24	O Farlier today you looked at the

Q Earlier today you looked at the

25 first quarter financials for fiscal year 1998

24

Q Another option would be to bring in

25 a consultant to help straighten out the

24

Mathews Dep.

## In The Matter Of:

THE OFFICIAL COMMITTEE OF UNSECURED CREDITORS OF ALLEGHENY HEALTH,
EDUCATION, etc. v.
PRICEWATERHOUSECOOPERS, LLP

ROBERT MATHEWS
June 24, 2003

LEGALINK MANHATTAN
420 Lexington Avenue - Suite 2108
New York, NY 10170
PH: 212-557-7400 / FAX: 212-692-9171

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statistics for the Graduate Hospital in 1994 and 1995

2 had been negative, as stated by this document?

3 MS. MEADEN: Objection.

4 A. If I just thought about it, I would say no, I

5 didn't think they were negative, but I don't recall the

6 numbers.

1

7 BY MS. ZACH:

8 Q. And when you say you don't recall the numbers,

9 you don't recall the specific numbers for admissions or

10 length of stay?

11 A. I was thinking about the trends of these

12 things in '94 and '95. I probably wouldn't have thought

13 at this point they were negative trends, but I don't

14 recall for sure.

15 Q. And you were aware at the beginning of

16 calendar year 1996 that the economic performance of the

17 Graduate Hospital had been negative?

18 A. Yes.

19 Q. Correct?

20 A. Yes.

21 Q. And you don't have recollection for 1994 and

22 1995?

23 A. No.

Q. The next paragraph states, "Intensive efforts

25 to improve the hospital's performance through a focus on

1 Q. Do you have any additional recollection

2 regarding the effects of these two dominant HMOs in the

Page 32

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3 Philadelphia market?

4 A. 90 percent just doesn't refer to HMOs. It

5 refers to all of the BlueCross insured. So the HMOs

6 have grown significantly. It usually had a negative

7 effect on the bottom line of the hospitals, unless the

8 volumes were great enough to offset the lower rates and

9 in some cases the volume increases were.

Q. In your understanding, was that one of the

reasons why hospitals focused on increasing admissions?
 A. To increase their bottom line, yes. To offset

12 A. To increase their bottom line, yes. To off: 13 the lower rates that were being paid to them.

14 Q. And in your experience, had the acquisition of

15 physician practices been one method that hospitals had

taken to increase admissions?

17 A. Yes.

18 Q. Mr. Mathews, had you been involved at all in

19 Graduate Health System's efforts to sell one or any of

20 its hospitals?

21 A. Yes.

Q. Can you describe for me your involvement in

23 Graduate Health System's efforts to sell any of its

24 hospitals?

25 A. I was involved in the Community General

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physician recruitment serve as quality and expense

2 management as described in a separate section of this

3 report."

4 Do you see that?

5 A. Yes.

6 Q. Was it your understanding at the time of this

7 document in the end of 1996 that efforts were in fact

8 being taken to improve the hospital's performance?

9 A. You could say that about the -- all the

10 hospitals in the system, sure.

11 Q. Did you believe that these efforts were in

12 fact intensive?

A. Yes.

13

14 Q. If you could turn to the page ending in 265,

15 this section is titled "Relationships with

16 Nongovernmental Payors." The first paragraph reads,

17 "The nongovernmental payors with the largest penetration

18 in the Philadelphia region are Independence BlueCross

19 and US Healthcare. Their combined market share is

20 approximately 90 percent."

21 Do you see that?

22 A. Yes.

Q. Does this refresh your recollection at all

24 regarding the HMO market within the Philadelphia region?

25 A. Yes.

1 Hospital in Reading, its sale to Franciscan Health

2 System.

3 Q. Were you involved in any other sale or

4 acquisition?

A. Peripherally. You mean as relates to AHERF

6 or --

5

10

7 Q. Well, let's talk about AHERF first. Were you

8 involved at all in the decision to attempt to sell the

9 hospitals to AHERF Health System?

A. I was involved in discussion.

11 Q. And by discussion, you are referring to

12 internal discussions within Graduate Health System?

13 A. I was kind of kept out of that because AHERF

14 was going to employ me, so they felt it was

15 inappropriate for me to get involved in the actual sale

16 or transfer because of that. So that was handled mainly

17 by the members of the board.

18 Q. Let me focus first prior to any contact that

19 may have been made between Graduate Health System and

20 AHERF. Were there internal discussions prior to any

21 contact between the two health systems?

22 A. Yes.

23 Q. Were you involved in those internal

24 discussions?

25 A. Yes.

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Q. Were those discussions concerning whether

- 2 Graduate Health Systems should sell any of its
- 3 hospitals?

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- A. To AHERF?
- 5 Q. Just generally.
- 6 A. We had looked at merging with other systems, 7 acquiring other hospitals, merging with insurance
- 8 companies; everything was looked at.
- 9 Q. Do you know why Graduate Health System was 10 considering these options for its hospitals?
  - A. To improve its bottom line. We thought that we could guarantee the survivability of the hospitals if we were involved with a much larger organization. It would make us more competitive in the marketplace.
- Q. Why is it that Graduate Health System believed that merging with a larger health system would make it more competitive in the marketplace?
- A. Talking about AHERF? If you look at AHERF, it was the amount of capital or dollars they said they had available to make improvements in the hospital, do
- 21 physician acquisitions, just overall improve the
- 22 financial viability of the hospitals.
- Q. Was there also an understanding that greater
- leverage could be obtained with HMO negotiations througha larger health system?

- 1 all of the dollars of the health system and indeed it
  - 2 was set up during the acquisition of the HMO. They
  - 3 wanted to get control of all those dollars, which was in
  - 4 excess of a hundred million dollars. It was in that
  - 5 part of the system. I just think Penn -- they just
  - 6 weren't that interested.
  - 7 Crozer Keystone, they didn't want to give up
  - 8 their control, so they didn't go ahead with it.
  - 9 Q. Were you responsible at all for providing
  - 10 financial information to either Penn or Crozer Keystone
  - 11 regarding the hospitals?
  - 12 A. CFO of the system did that.
  - 13 Q. Were you aware of any concerns that either of
  - 14 these hospital systems had regarding the financial
  - 15 condition of the Graduate Health System hospitals?
    - A. Not specifically, no.
  - 17 Q. You stated earlier, I think, that you had less
  - 18 involvement in the acquisition of the hospitals by AHERF
  - 19 because you were going to be employed by AHERF, correct?
  - 20 A. Correct.
  - 21 Q. Do you recall when the decision was made that
  - 22 you would be employed by AHERF?
  - A. Sometime in '96. I don't recall when.
  - 24 Q. Can you recall --
  - 25 A. I think the April, May time frame. Something

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- A. That's the whole purpose of having a larger health system, to negotiate with third-party payors to get better rates.
- get better rates.
  Q. And the belief was that the larger the health
  system, the more leverage could be obtained with the
  HMOs?
  - A. Yes, yes. Not just the HMOs. All the third-party payors. Not Medicare but BlueCross.
- 9 Q. Were you aware of any specific health systems 10 that Graduate Health System had considered merging or 11 selling its hospitals to?
  - A. Yes.
- O. And I'm speaking other than AHERF.
- 14 A. We talked to Penn, talked to the Crozer or
- 15 Keystone Crozer System. I can't recall who else we
- talked to, but those were the two major ones.
- 17 Q. Do you recall when those discussions had taken 18 place?
- 19 A. I would think in '95, '96 time frame.
- Q. Were you personally involved in discussions
- 21 with Penn and Crozer Keystone?
- 22 A. Yes.
- Q. And there ultimately was not a transaction
- 24 with those two health systems. Do you recall why?
- 25 A. I think with Penn the concern was they wanted

1 like that.

5

- Q. Were you involved at all in the provision of
- 3 information to AHERF regarding the Graduate hospitals?
- 4 A. Not that I recall.
  - Q. Do you recall who was responsible for
- 6 providing information to AHERF within the Graduate
- Health System?
- 8 A. I think the chief financial officer was. I
- 9 would also assume -- I guess there was some information
- 0 provided directly by the hospital's chief financial
- 11 officers, but I don't recall what information that was.
- 12 Q. Did you have any contact directly with AHERF
- 13 prior to the transition of your employment to AHERF?
- 14 A. Various meetings with their officers. So I
- 15 had contact.
- 16 Q. Do you recall any discussions that you may
- 17 have had with anyone from AHERF prior to your employment
- 18 by AHERF?
- 19 A. No.
- 20 Q. Was it your understanding that any information
- 21 requested by AHERF had been provided?
- 22 A. I thought so.
- 23 Q. You didn't have any knowledge regarding
- 24 withholding information on the part of Graduate Health
- 25 System?

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